

CONTRACT



KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

<u>Contract / Revision</u> 970403 /		<u>Alt Order #</u> 06403369
<u>Product</u> Issue		
<u>Contract Dates</u> 11/07/12 - 11/11/12		<u>Estimate #</u> DRUG POLICY ACTN F
<u>Advertiser</u> Drug Policy Action Fund NM		<u>Original Date / Revision</u> 11/06/12 / 11/06/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOAT	<u>Account Executive</u> Laura Engbreelson	<u>Sales Office</u> HRP -Minneapo
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Northwoods Advertising
540 Bulter North Building
510 First Avenue North
Minneapolis, MN 55403

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
E 1	KOAT	11/07/12	11/09/12	6a A7N More In The AM	6-7a		:30			NM	1	\$750.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--WTF--				1	\$750.00			
E 2	KOAT	11/07/12	11/09/12	Good Morning America	7-9a		:30			NM	1	\$625.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--WTF--				1	\$625.00			
D 3	KOAT	11/11/12	11/11/12	5-6a	5-6a		:30			NM	0	\$0.00
		Class of Time - Immediately Pre-emptible without notice										
N 4	KOAT	11/11/12	11/11/12	Su 6a A7N More in the AM	6-9a		:30			NM	1	\$293.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	-----1				1	\$293.00			
E 5	KOAT	11/07/12	11/09/12	Live with Regis & Kelly 9-10a	9-10a		:30			NM	3	\$750.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--WTF--				3	\$250.00			
E 6	KOAT	11/07/12	11/09/12	Katie Couric M-F	2p-3p		:30			NM	1	\$250.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--WTF--				1	\$250.00			
E 7	KOAT	11/07/12	11/09/12	Ellen 3-4p	3-4p		:30			NM	1	\$275.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--WTF--				1	\$275.00			
E 8	KOAT	11/07/12	11/09/12	Action 7 News @ 6p	6-630p		:30			NM	2	\$1,800.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	--W-F--				2	\$900.00			
Totals											10	\$4,743.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

<u>Contract / Revision</u> 970403 /		<u>Alt Order #</u> 06403369
<u>Contract Dates</u> 11/07/12 - 11/11/12	<u>Product</u> Issue	<u>Estimate #</u> DRUG POLICY ACTN FUN
<u>Advertiser</u> Drug Policy Action Fund		<u>Original Date / Revision</u> 11/06/12 / 11/06/12

*Tax 1 Note: New Mexico Tax Rate 7%

Time Period	# of Spots	Gross Amount	Net Amount	*Tax 1	Total
10/29/12 - 11/11/12	10	\$4,743.00	\$4,031.55	\$282.21	\$4,313.76
Totals	10	\$4,743.00	\$4,031.55	\$282.21	\$4,313.76

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.